

CandiSign

by TeamCandi

Bringing the world's leading e-signature platform to every single company. Hassle and worries free!





Digitalization is changing every single aspect of our world, both corporate and consumer. This means that companies and organizations around the world, constantly face an ever more pressing dilemma: They either transform, both digitally and business-wise, or they run the risk of being redundant.

Digital transformation is connected with pretty much all aspects of today's businesses, but there is one particular area that needs special attention and can, on its own, to make a huge difference on every day working, saving companies millions on manhours, eliminating mistakes and heavily improve productivity. At the same time, this business area is currently heavily based on bureaucratic processes, resulting in not just a waste of time and resources, but on questionable compliance with local authorities' regulations and directives.

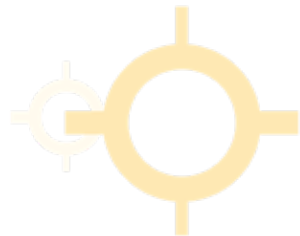
This business area is of course, document management in general, and contract & agreement management in particular.

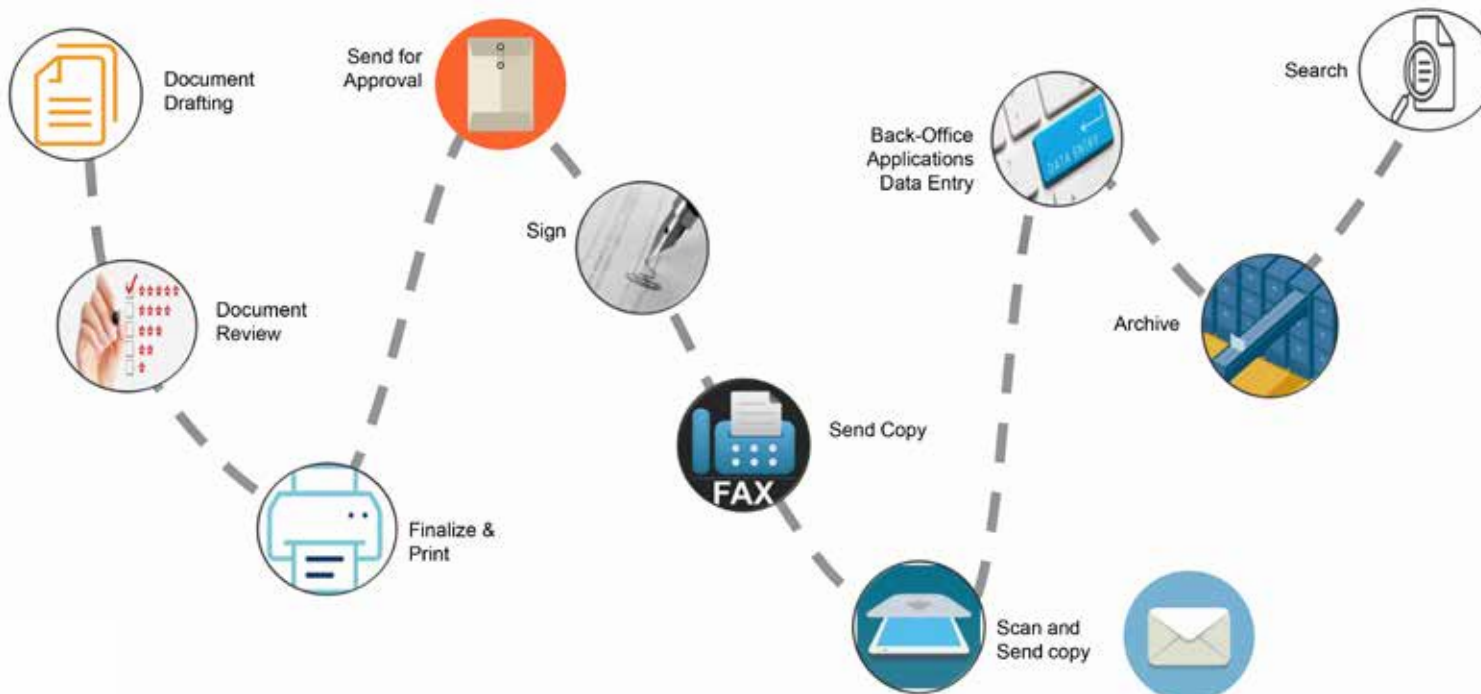


The Typical Approval Process

In order to understand the problem better, we need to think of the typical approval process for a standard agreement, or even just a document that has to be reviewed and agreed upon by a number of stakeholders.

- ◊ At first, someone has to draft the agreement and then review it with colleagues, managers and counterparties. This process on its own, is, already, extremely time consuming and prone to errors. Without a certified digital process it even lacks the “accountability” factor, a way to acknowledge who’s done what during the whole review process.
- ◊ After reviewing the agreement, the document (often hundreds of pages long), has to be printed in multiple copies, and sent over to agreeing parties for signing.
- ◊ All parties have to sign and then return the document, usually involving a process of scanning the final document as well.
- ◊ Copies are stored on backends and physical archives and a well detailed inventory management system has to be maintained for both business and legal reasons.
- ◊ If anyone needs information on the agreement, she has to reach out to the archiving and search. This process involves a physical search most of the times, since digital data are scarce and not integrated with one another through the approval process.





A typical approval process for a standard agreement. This process can be even more complicated depending on each company's "digital maturity".



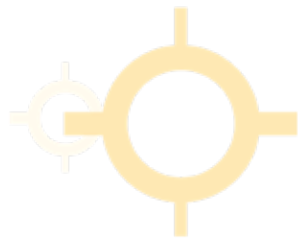
Enter CandiSign by Team Candi

In order to resolve this quite complicated and even more important issue, DocuSign has developed an elegant, fast, secure and reliable solution that provides both the document management tools you need and the legal level demanded by governmental or other authorities through certified e-signatures.

DocuSign is the global leader on this field with 82% of the agreements managed by the platform, to get completed in less than a day! Almost half of them are completed in less than 15 minutes! DocuSign is now being used by millions of users in 190 countries around the world, offering its solution as a Cloud service, available from any device at any time or place.

However, this is still a 3rd party solution, meaning that it is not integrated directly with your company's ERP, CRM or Collaboration system. The ideal solution for a full-blown digital transformation project, would be just that: Initiate and legally finalize a document approval process directly through your back-end system – whichever this might be.

Can it be done? Well, Team Candi, member of the Quest Group, certainly though so. And they've done it!



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Connecting Your Company to a New World

Team Candi, is the no1 Microsoft Partner in Greece when it comes to Modern WorkPlace solutions, with years of experience on automation projects, digitalization and business process management.

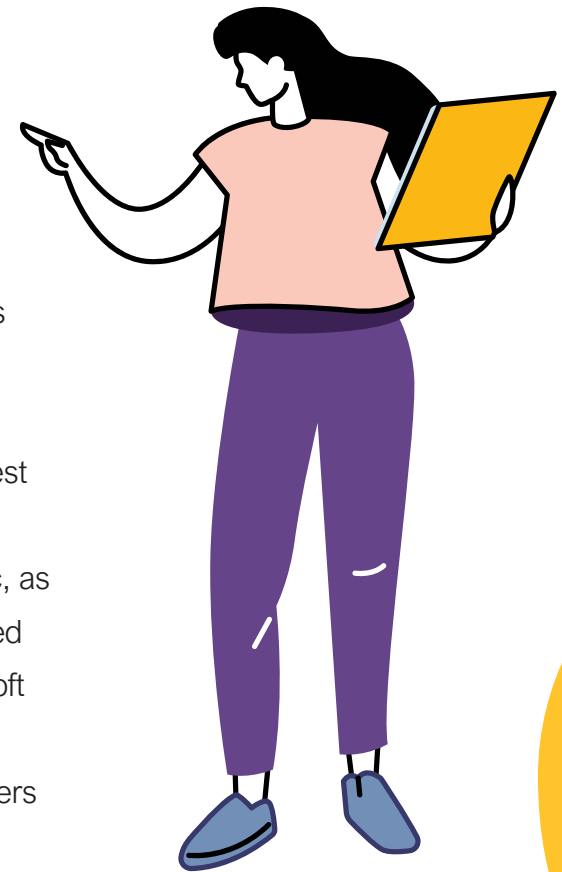
Our latest solution, CandiSign is bringing the world of digital signatures and automated document and agreement management to every business, however small, medium or large, no matter what their back-end system is.

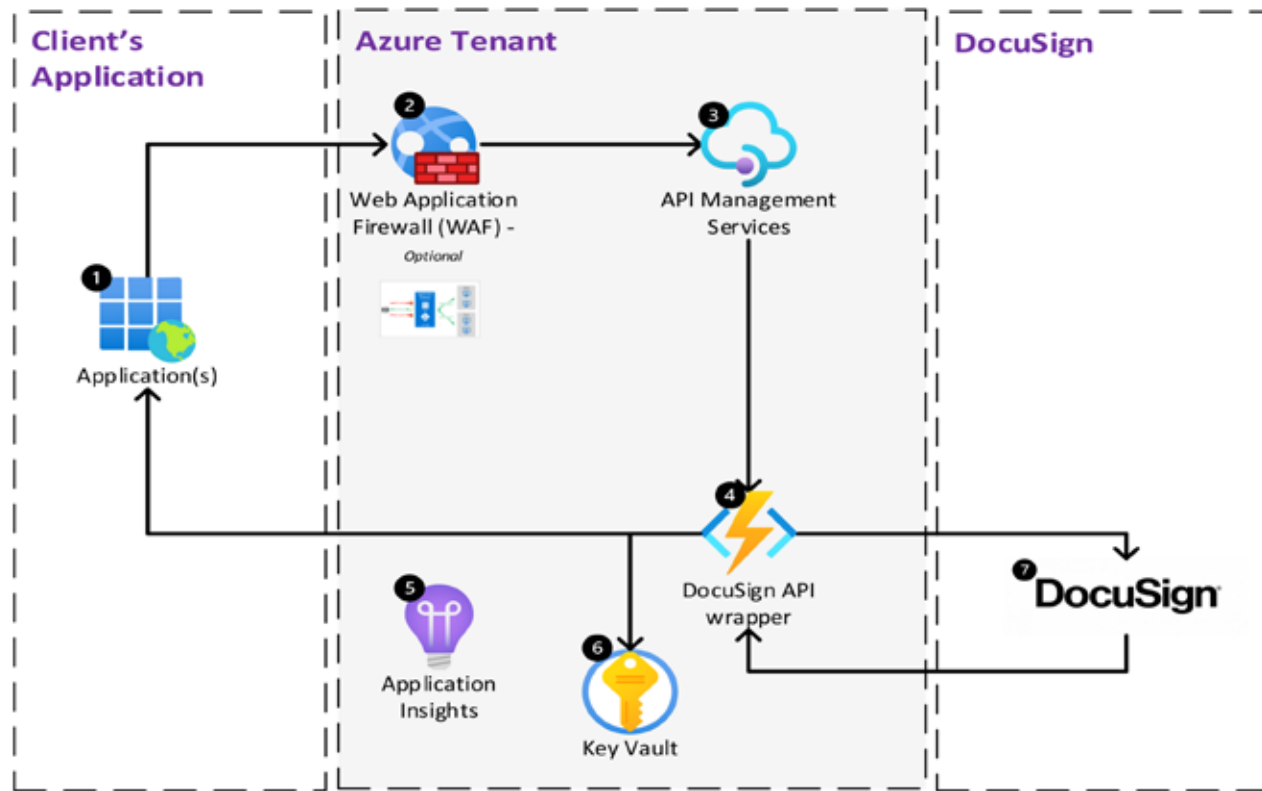
This is how it works: Team Candi's CandiSign is a Cloud based solution (hosted on Microsoft Azure), that connects your ERP, CRM or Collaboration solution, to DocuSign's service. It comes with pre-built functionality, so a number of well known back-end systems are already supported, so you don't have to do anything! This also means, that implementation is extremely fast, so your company is up 'n' running in no time – resulting in your probably the fastest digital transformation project ever.

CandiSign can connect with major ERP systems coming from international vendors like Microsoft, Oracle, SAP etc, as well as local ERPs like the ones from Softone, Singular, Entersoft and more. It can also connect with well established CRM systems (e.g. Microsoft CRM, SalesForce etc.), and collaboration systems such as Microsoft Teams, Microsoft SharePoint and others.

However, CandiSigns' versatility doesn't stop there. The solution is being developed in such a way, that the engineers of Team Candi can integrate it with proprietary or legacy systems quickly, securely and reliably.


So, whatever your back-end is, CandiSign will do the job, and a new "magic" button will appear in front of your users eyes. This is all they need to initiate a completely integrated document approval process, right there, within the systems they already know and use.



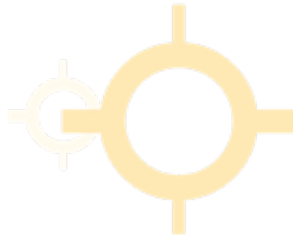


CandiSign architecture: Team Candi's solution bridges the gap between your company's back end system and the well know e-signature solution offered by DocuSign.





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Reaping the Benefits

Having a powerful and seamless solution for all of your document and agreement needs, is invaluable. Manhours, errors, mistakes, search and retrieval, reviewing, version tracking, compliance, all are now problems of the past. It is also worth mentioning that CandiSign is extremely affordable and since it can be integrated with virtually any back end, it is available for companies of all sizes. This means that small and medium businesses can now easily implement an extremely powerful solution, typically available to largest organizations. This is a direct competitive advantage, even more so when it comes to the Greek market where over 90% of businesses are classified as small or medium.

CandiSign's main advantages are as follows:

- ◆ **Instant installation and implementation.** Businesses can start leveraging the system in just a few days as opposed to months in the past.
- ◆ **Low cost – high value solution** that comes with a versatile licensing scheme, based on your work volume.
- ◆ **Fully integrated with your existing back-office.** Company employees won't need to be trained (and accept) a new environment.
- ◆ **Secure and reliable solution** thanks to Team Candi's years of experience and of course Microsoft Azure. Since CandiSign is a Cloud based solution, your company can leverage even faster if you already use Azure.
- ◆ **Turn-key solution**, always updated and managed. You won't have to write code, modify systems or anything of the kind.





- ◊ **Further integration with Microsoft's solution**, making CandiSign even more appealing to companies that already use Microsoft Dynamics, Microsoft CRM, Teams or SharePoint.
- ◊ **Fast and easy contract management**, all the way from draft creation to digital signing. Bureaucracy is well forgotten, along with human errors, tons of papers and compliance pitfalls.
- ◊ **Accessible and easy to use** by businesses of all sizes or industries. Your small business can now look it's largest competitors directly in the eyes.
- ◊ **Full legal compliance** since DocuSign's certified e-signature engine is used. You don't have to worry about the validity of your digital agreement or even use paper anymore.

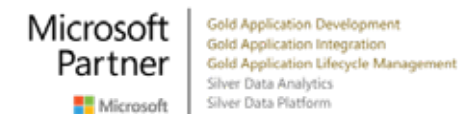


About Team Candi – Member of the Quest Group

Team Candi, is a member of the Quest Group, owned 100 by Info Quest Technologies. Info Quest Technologies has recently reached 40 years of continuous presence and innovation on the Greek market, and it is considered the undisputed leader when it comes to digital transformation.

Team Candi develops software especially for business processes and automation solutions and they are the largest Microsoft Partner in Greece on the Modern WorkPlace domain. Team Candi is a Microsoft Gold Level Partner and is also an ISO 9001:2015 certified company.





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